2019 Annual Report
HOSPICE OF MARTHA’S VINEYARD

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Ex Officio

Pictured in back row: Jill De La Hunt, Jaqueline da Silva, Lori Shaller, Gwenn Mead, Chantale Patterson.  
Front row: Kealee Rainaud, Tom Hallahan, Meg Verret, Jess Rogers.

All photos by Arletta Charter

HOSPICE STAFF

Thomas J. Hallahan, Sc.D.  
Executive Director

Chantale Patterson, R.N., OCN., CHPN  
Clinical Director

Rabbi Lori Shaller  
Spiritual Advisor

Lisa M. Vieira, M.D.  
Medical Director

Meghan Cabral, R.N.  
Hospice Nurse

Margaret Carman, DNP, ACNP-BC, ENP-BC  
Hospice Nurse

Jaqueline da Silva, R.N.  
Hospice Nurse

Shelly Davis, Ed.D.  
Counselor

Jillian De La Hunt, LICSW  
Counselor

Gwenn A. Mead, R.N., CNOR  
Hospice Nurse

June Miller, R.N.  
Hospice Nurse

Laurie Perry  
Administration Staff

Lori Perry, R.N., CHPN  
Hospice Nurse

Kealee Rainaud, LICSW  
Counselor

Jessica Rogers  
Development Coordinator

Michele Spaulding, R.N.  
Hospice Nurse

Meg Verret, R.N.  
Hospice Nurse
With our mission as our guide, the Hospice of Martha’s Vineyard team is constantly working to provide greater access to our services and answer the unmet needs of our community. In the past year, we have made concerted efforts to diversify our staff and communications in order to better serve unreached populations. In 2019, Hospice hired our first Brazilian-American nurse, translated the Five Wishes into Portuguese, and began similar translations of our website. We have also taken strategic steps to address the need for bereavement services for children and their families by investing in continuing education and training opportunities for our counseling staff. We are thrilled to share with you that Hospice will launch a children’s bereavement pilot program, through which we expect to learn a great deal about how we can best meet the crucial needs of Island children experiencing loss and grief. In collaboration with numerous community partners, Hospice will offer a bereavement camp for children in 2020.

In fact, collaboration with fellow non-profits and healthcare agencies is a fundamental key to Hospice’s continued success and strategic growth. This past year, Martha’s Vineyard Hospital awarded a $50,000 community grant to support our increased staffing needs. The Island Grown Initiative made and delivered homemade soups for our hospice patients. Integrated Health Care provided discounted massage certificates for Hospice employees, as part of our staff wellness initiative. These are just a handful of our standing local partners. In the coming year, we pledge to strengthen these relationships and make new connections with local groups who will enrich our services and the lives of our clients, staff and volunteers.

In closing, we so appreciate the support of our donors, dedication of our volunteers, and the work and expertise of our amazing Hospice staff. Always remember that we cannot do what we do without your help.

In gratitude,

Thomas Hallahan, Sc.D.
Executive Director

James Butterick, M.D.
President, Board of Directors

P.S. We invite you to support our 2020 children’s bereavement services pilot program by returning the enclosed donation envelope with a contribution that will directly support a Hospice bereavement camp for children.
Our revenues of $589,647 grew significantly from 2018. Grants increased by $56,138, donations were up $35,007 and fundraising event income grew by $58,823.

Our expenses amounted to $812,065, an increase of $92,020 from 2018. This was driven by the additional expenses associated with the increased needs of our community, both in bereavement and number of clients receiving hospice care. This resulted in a operational deficit of $222,418.

The annual deficits are covered by the authorized allocation of not more than 5% of the average of the last three years of endowment balance.

It should be noted that the market value of our endowment increased by $423,129 in 2019, reflecting the strong financial markets. We have been most fortunate that the increases from 2017 through 2019 have essentially offset the withdrawals to fund operations.

Hospice of Martha’s Vineyard ended 2019 in a stronger financial position, reflecting careful and strategic budget planning, continuing increases in contributions and investment earnings, and steady, incremental growth in patient care.

Since focusing on our strategic plan, it has become clear that we will need to significantly increase our income in order to meet our increasing client demand. As we look ahead to 2020, we are grateful for the generosity of all who continue to strengthen our financial position, so that we may continue to deliver our services to the Island community.
## Summary of Operations

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donations</td>
<td>$116,897</td>
<td>$202,515</td>
<td>$237,523</td>
</tr>
<tr>
<td>Fundraising Events</td>
<td>$316,075</td>
<td>$211,507</td>
<td>$270,330</td>
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<tr>
<td>Grants</td>
<td>$25,750</td>
<td>$25,656</td>
<td>$81,794</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$458,722</td>
<td>$439,678</td>
<td>$589,647</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program/Personnel Services</td>
<td>$576,399</td>
<td>$596,811</td>
<td>$684,028</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$43,079</td>
<td>$47,243</td>
<td>$44,429</td>
</tr>
<tr>
<td>Administration</td>
<td>$81,338</td>
<td>$75,991</td>
<td>$83,608</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$700,816</td>
<td>$720,045</td>
<td>$812,065</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>-$242,095</td>
<td>-$280,367</td>
<td>-$222,418</td>
</tr>
</tbody>
</table>

## Investment Performance

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Balance as of Jan. 1</strong></td>
<td>$5,478,376</td>
<td>$5,967,682</td>
<td>$5,474,366</td>
</tr>
<tr>
<td><strong>Additions:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Annual dividends and interest</td>
<td>$145,354</td>
<td>$149,263</td>
<td>$172,433</td>
</tr>
<tr>
<td>Sub-total</td>
<td>$5,623,731</td>
<td>$6,116,945</td>
<td>$5,646,799</td>
</tr>
<tr>
<td><strong>Deductions:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment Management Fees</td>
<td>$30,344</td>
<td>$31,768</td>
<td>$30,821</td>
</tr>
<tr>
<td>Net withdrawals to fund for Operations</td>
<td>$240,000</td>
<td>$260,000</td>
<td>$250,000</td>
</tr>
<tr>
<td>Total net deductions</td>
<td>$270,344</td>
<td>$291,768</td>
<td>$280,821</td>
</tr>
<tr>
<td>Balance before Unrealized Gains/(Losses)</td>
<td>$5,353,386</td>
<td>$5,825,177</td>
<td>$5,365,978</td>
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<tr>
<td>Net Unrealized Gains /(Losses)</td>
<td>$614,296</td>
<td>($350,811)</td>
<td>$531,548</td>
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<tr>
<td><strong>Balance as of Dec. 31</strong></td>
<td>$5,967,682</td>
<td>$5,474,366</td>
<td>$5,897,526</td>
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</tbody>
</table>

*Please note, numbers for 2019 are preliminary and unaudited.*
How Fortunate We Are

Hospice is incredibly fortunate to have Chantale Patterson leading our clinical staff team. A skilled and talented Hospice nurse, Chantale has brought years of experience in end-of-life care, oncology, and bone marrow transplant to her work. Over the past three years, Chantale has been the driving force behind an increase in continuing education opportunities for staff, has completely revamped our patient care volunteer training program as well as our organizational policies & procedures, and has implemented an electronic medical record keeping system, to name just a few of her monumental contributions. Throughout all of these projects, she continues to work directly with our hospice patients and their families; treating all with the utmost respect and compassion.

Simply put, Chantale is an extraordinary human being—one whom we all should emulate.
LOOKING AHEAD

Two members of our staff share the steps that Hospice is taking to provide greater access to our services and answer the unmet needs of our community.

Jaqueline da Silva, Hospice Nurse

“It is important for Hospice to diversify our staff so that we are able to connect with and support every member of our community when they are facing the loss of a loved one. Hospice of Martha’s Vineyard embraces our community and the incredible support that the community shows Hospice in return is what made me want to do this work.

“I want to help the Brazilian-American community to better understand the services that Hospice provides to the Island; palliative care and counseling for patients in their final stage of life and for their families as well, at no cost. The English meaning of the word Hospice does not translate directly to Brazilian Portuguese so it is important that Hospice of Martha’s Vineyard continues to improve our outreach so that all Islanders know that this crucial resource is available to them whenever they may need us.

“My heart is open to help and support my patients and their family members who are facing difficulties in dealing with loss.”

Kealee Rainaud, Hospice Bereavement Counselor

“In terms of developing a grief camp for kids, I envision community collaboration around art, music, writing, yoga, meditation, equine therapy, and play.

“Grief can be isolating, especially for children and teens. They are sometimes referred to as the ‘forgotten mourners.’ Loss is a form of trauma and therefore children need a safe space and community to hold them, connect with, and give them a sense of belonging as they process their feelings, just as adults do.”

We invite you to support our 2020 children’s bereavement services pilot program by returning the enclosed donation envelope with a contribution that will directly support a Hospice bereavement camp for children.

Thank you to Arletta Charter for capturing the beautiful photos included in this report.
In 2019, Hospice launched our inaugural Summer Soiree event sponsorship program. Thank you to the event sponsors listed here for spearheading this exciting fundraising initiative and helping to ensure that no family will ever receive a bill from Hospice of Martha’s Vineyard.

Coming soon to a mailbox near you: Opportunities for Hospice fundraising event sponsorship in 2020.

Platinum—$7,500
Anonymous

Diamond—$5,000
Martha’s Vineyard Hospital

Gold—$2,500
Samuel M. Feldman
Toni and Marc Hanover

Silver—$1,000
John Anderson
David Behinke and Paul Doherty
Deborah and Robert Bennett
Karen Bressler and Steve Rabin
Jim and Pam Butterick
Cape Cod Five
Kevin and Joan Carey
Chapman, Cole & Gleason
Carolyn Coverdale
Dianne and Tom Durawa

DONOR LIST 2019

Because Hospice of Martha’s Vineyard never bills for its services, it is only through the generosity of our supporters that our caring work is possible. The list below reflects giving to Hospice during the past calendar year. Every effort has been made to ensure its accuracy. Still, we apologize for any unintended errors.

$50,000+
Martha’s Vineyard Hospital

$10,000+
Robert and Sue Hughes
Kathryn Goodman Foundation
Susan H. and Eliot E. Macy
Newman’s Own Foundation

$5,000+
Barbara Alleyne
John C. Anderson
Polly Brown
Cape & Islands United Way
Betsy Cornwell
E.C. Cottle, Inc.
Farm Neck Foundation, Inc.
Ralph C. Franklin
The Ludwig Family Foundation, Inc.
Martha’s Vineyard Bank
Permanent Endowment for Martha’s Vineyard

$2,500+
Gracie Conlin
Henry and Carol Goldberg
Raymond Kellman and Ruth Epstein
Anonymous
Migsie and Gar Richlin Foundation
Prudy Noon
Warren Spector
Ned Sternick
Anda Woodward and Richard Lindahl

$1,000+
Jane Allen
Scout Austin and Moss
Hanrahan
Carol Bardwell
Elizabeth Barringer and John Clark
David Behinke and Paul Doherty
Douglas and Maureen Best
Anita Botti and Paul Magid
Edeltraud Bradley
Kib and Elizabeth Bramhall
John Brannen
Karen Bressler and Steve Rabin
Alan Brigish
Judith Brown
Bill Brown
Jim and Pam Butterick
Kevin and Joan Carey
Carson Foundation
Donna Cavallo
Thomas and Sylvia Courtney
Caroline Coverdale
Debby and Art Delorenzo
Tom and Dianne Durawa
Edgartown Meat & Fish Market
June Ellien and Michael Cunniff
James Feiner
Fidelity Brokerage Services LLC
Mary French
Rosemarie Haigazian
Deborah Hancock
Andrew Houlanan

$5,000+
Martha’s Vineyard Hospital

$10,000+
Anonymous
Beebee Horowitz and Stuart Kendall
Joan and Henry Kriegstein
Elaine and Howard Miller
Nancy Newman
Diane and Robert Nicholls
Prudy Noon
Mary Ann and Vito Palermo
Reade Family Foundation
Deb and Steve Rusckowski
Drs. Robert Sarno and Deborah Hall
Charlena and Harry Seymour
Jennifer Smith Turner and Eric Turner
Kathleen and Joseph Sollitto
Tom Tate
John and Margaret Verret
Walter Smith Plumbing & Heating
Suzanne Whiting

THANKS TO OUR 2019 SUMMER SOIREE SPONSORS

Morris and Pamela Flam
IBM International Foundation
Christopher and Barbara Kende
Ralph Knapp
Scott and Sue Landry
Louis and Beth Larsen
Kathleen and Frank Lauring
Marie and Dr. Peter Laursen
Jean Lince
Mone Insurance Agency, Inc.
Chris and Sheila Morse
Nancy Newman
Mary Ann and Vito Palermo
Deborah Relyea
Elisabeth Rockwood
Rotary of Martha’s Vineyard
Jennifer and Jonathan Soros
St. Andrew’s Episcopal Church
Tea Lane Associates
The Walbridge Fund, per Mary Stewart Hammond and Arthur Yorke Allen
Woessner Freeman Family Foundation
Lucille Zanghi and James Dow
Flagship Forest Products, Inc.
Andrew and June Flake
Judie and Graeme Flanders
Frank and Carol Forgione
Mardell and Alfred Francis
Lori Gagnon
Margaret Gallagher
Kenneth and Aushra Galley
Derek Gamble
George Gamble
Susan Garrett
Ellen Gaskill
Mary Gentle
Nancy Gibson
Alice Goyert
Rheta and Edwin Greenbaum
Bill Grinker
Fain and Melissa Hackney
Dr. Thomas Hallahan
Revs. Vicky and Armen Hanjian
Jo-Ann Harris
Judy Hickey
Sandy Hill
R.G. Hoffman & Company
Warren and Marilyn Hollinshead
Mary Hopkins
Mike Horan and Sue Costello
John Howell
Barbara Hoyle
Martha and Tucker Hubbell
Paul Humber
Roberta Hurtig
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Island Home Medical
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Julie Jaffe
Carol and Dick Jennings
Tom and Sharon Johnson
Virginia Crowell Jones
Jean Josephs
JWL Transport LLC
Joy and Doug Kant
Jane Keenan
Elisabeth Keller
Patricia Kendall
Christopher and Parthenia Kiersted
Melissa Kiley
Sue Kimball
Karen and David Kolb
Meagan Konkol
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Beth Kramer
Joe Krautkramer and Nancy Morris
Sara and Conrad Kurth
Krista Lam
Susan Lamoreaux
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Brigitte Lent
I’etoile
Norman Lobb
Katherine Logue
John and Sarah Lolley
Joan and Ralph Lowell, Jr.
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Gerald Lynch
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Barbara Magnuson Phillips
Tim and Eileen Maley
Janice Manter
Elizabeth Marshall
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James and Carol Martin
Kim Martin
Stephanie Mashek and Ken MacLean
Carl Lawrence and Madalyn Mattoon
Harriet McCord
Ronald Mechur
Margaret and Charles Mehmel
Margery Melzter
Bethany Mendenhall
Irene Mertz
Constantine and Nancy Merjos
Elizabeth and Benjamin Merrill
Matthew Merrry
June Miller and George Gamble
Carol Minkiewicz
Myron Mintz
Morning Glory Farm
Nancy Morris
Stacy Morris-Porterfield
Kimberlee Morris-Wadleigh
Judy and Michael Mulvihill
MV Neighborhood Convention
Victoria and James Nelson
Joanne Newman
Dr. Henry Nieder and Miryam Gerson
Athenthe Nixon
Mary and William O’Brien III
Jack O’Callaghan
Francis and Katherine O’Loghlin
Pamela O’Neill
Peter Orcutt
Kathleen and David O’Sullivan
Elaine and Dan Parse
Riggs and Helen Parker
Jeff and Jessica Patterson
Mary Jane Pease
Eric Peters
Elizabeth and James Pickman
Joyce Pistery
Stephen and Bettina Pollock
Marcela and Brad Pouliot
Mary Pratt
Sandy and Jeff Pratt
Margaret and Anthony Prendergast
Bettina Preston
Jane Puetthoff
Molly Purves
R.A. Graham Co., Inc.
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Jim and Barbara Reynolds
Robert and Ann Rheault
Joan Rice
Ellen and David Richardson
Helen and Leroy Rieselbach
Mark Ripa
Julie Robinson and Dennis White
Marc Rosenbaum and Jill De La Hunt
Bob Rosenbaum and Cheryl Steinberg
Ann Rosenkranz
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Sandpiper Rentals
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Martha Schmidt
Schofield, Barbini & Hoehn, Inc.
Christina Schulz
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Peter and Nancy Shemeth
Sarah and Frank Shepard
Jane Shigley
Carly Simon
Leigh Smith
Denise Solomon
Amy and Daniel Spector
Paul Speth
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Dr. Sonya Stevens
Elizabeth S. Stone
Nora Stowell
Eva Marie and Eberhard Suhr
Billie Jean Sullivan
Barry and Dorothy Sullivan
Dottie Sullivan
Alice Sullo
Susan Sutin
Priscilla Sylvia
Tom Thatcher
Sandra Thornton
Rise Tierney
Tivoli Girl Realty, Inc
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Mary Jane Williams
Rez Williams
Joshua Willis
Ellen Wolfe and Edward Zlotkowski
Peter Wuerth
Sylvia and Frank Yeomans
Bob and Linda Zeltzer

Gifts up to $99
Barbara Abraham
Meghan Alley
Barbara Almquist
Dorothea Arnold
Steven and Sandra Atwood
Edie Baker
Michael Baptiste
Suzanne Barrett
Anne Barry
Vicki Barrels
Stephen and Patricia Bartoloni
Eleanor Bates
John and Rita Bean
Laura and Kenneth Beebe
Janice Belisle
Arthur and Marcelle Ben David
Joann Breuer
Ed Brewer
Melissa Brink
Stacy Brooks
Mary Brown
Judith and Robert Bruguieres
Donna Bruno
Kimberly Brusseau
Grace and Rob Buck
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Dr. Padraic Burns and Ikuko Kawai
Prudy Burt
Lawrence Byer
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Eileen Charter
Shawna and David Chipperfield
Lynn Ciavati
Brad and Lauretta Clough
Herbert and Hilde Combra
Jane Cooney

Roger Way
Georgann White
Susan Whiting
Prudence Whiting
Maureen Wilczynski
Christine and Richard Williams
Mary Jane Williams
Rez Williams
Joshua Willis
Ellen Wolfe and Edward Zlotkowski
Peter Wuerth
Sylvia and Frank Yeomans
Bob and Linda Zeltzer

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Hospice of Martha’s Vineyard relies on the generosity of its donors and fundraising event supporters to cover the costs of the services it provides to the Island community at no charge. To support us with a gift, please visit hospiceofmv.org/donations or call 508-693-0189.

2020 Calendar of Events

Remembrance Luncheon: Sunday, May 3
Oak Bluffs Road Race: Sunday, May 24
Mostly Mozart Performance: Saturday, June 27
Summer Soiree: Monday, August 10
Hospice Golf Tournament: Sunday, Sept. 13
Handmade from the Heart: Saturday, Dec. 12
Reflections of Peace Christmas Concert: Wednesday, Dec. 16

We at Hospice would like to remember and pay tribute to Mike Adell, one of our most beloved patient-care volunteers. Mike was a mentor and friend to all. His actions and words were the epitome of kindness. We dedicate our 2019 annual report in his honor.