

2020 Annual Report



*A Year of
Perseverance and Progress*

HOSPICEOFMV.ORG

Our Team

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Thomas J. Hallahan, Sc.D.
Executive Director

Chantale Patterson, R.N.,
OCN., CHPN
Clinical Director

Rabbi Lori Shaller
Spiritual Advisor

Lisa M. Vieira, M.D.
Medical Director

Meghan Cabral, R.N.
Hospice Nurse

Thomas Coye, R.N.
Hospice Nurse

Jaqueline da Silva, R.N.
Hospice Nurse

Jillian De La Hunt, LICSW
Counselor

Jill Demeny, MSW
Counselor

Melanie Devaney-Reid
*Development and
Clinical Assistant*

Debra Dolliver, R.N.
Hospice Nurse

Alyson Kiley-Elliott
Administrative Assistant

Laurie Perry
Office Administrator

Kealee Rainaud, LICSW
Counselor

Jessica Rogers
*Director of Development
and Communications*

Meg Verret, R.N.
Hospice Nurse

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Ex Officio

Neighbors
Helping
Neighbors
Since 1981

Our COMMITMENT

MISSION

Our mission is to provide quality hospice and bereavement services without charge to all who are facing serious illness, grief and death.

We provide personalized care at home, the hospital or extended care facilities and meet the physical, emotional, and spiritual needs of our patients and their families.

PURPOSE

Our purpose is to provide compassionate, supportive care for those facing the end of life and to comfort their loved ones.

VISION

Hospice & Palliative Care of Martha's Vineyard will be the Island's resource for end of life care available to our entire community.



From THE EXECUTIVE DIRECTOR AND BOARD PRESIDENT

Dear Friends,

What a year we have had as an organization, a community, and a nation. Despite all obstacles, we are proud to share with you that our team at Hospice & Palliative Care of Martha's Vineyard (HPCMV) was able to meet the challenges presented by COVID - 19. We pivoted quickly to adjust our service delivery model, which enabled us to continue our important work of serving all who were facing end-of-life, grief, and loss.

In March, we moved quickly to provide the necessary protective personal equipment (PPE) for our nurses and moved all bereavement and spiritual counseling services to phone or virtual platforms. These changes presented an entire set of challenges for our staff, but we were able to adapt and overcome each one. Strong financial support throughout the year, beginning with our first ever May Community Match campaign, to our virtual August Summer Soiree, to our end-of-the-year Annual Appeal, provided the much needed funding to make all of our important work possible. For this, we are filled with gratitude.

The other big news of 2020 was our decision to pursue hospice Medicare certification. HPCMV commissioned a feasibility study last year, which was followed by a unanimous vote of the Board to **expand** and **enhance** our current services through Medicare. We added palliative care to our name and redesigned our logo to reflect all the good work that we currently do and will continue to do. This **expansion** of services will enable HPCMV to realize our vision of being the Island's resource for end-of-life care available to our **entire** community.

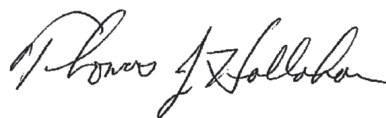
This past year, we said good-bye to longtime hospice nurse, Meg Verret, when she retired in October, and welcomed Tom Coye as our first male nurse and Jill Demeny as counselor and medical social worker. We continue to be blessed with quality staff who seek to work at HPCMV and support our important mission.

We now look to the future and the needs of our aging Island community. Simply put, HPCMV must strive to do more. Achieving Medicare certification by the end of 2021 will help to make this possible. The **expansion** of services also demonstrates our good stewardship of your generosity and support. If 2020 taught us anything, it is that our HPCMV team and you, our dedicated supporters, are up for the challenge. We look forward to our continued partnership and work together - *We cannot do what we do without your support.*

"I am filled with feelings of great humility, pride, and gratitude for the many people, both past and present, who have brought Hospice & Palliative Care of Martha's Vineyard to where it is today. I cannot thank you enough for helping us evolve and expand our services to best meet the growing needs of our Island community. It has been one of my greatest honors to work with such devoted and compassionate staff, volunteers, and Board members. My time here has had such purpose and meaning. I thank you for granting me this opportunity."

- Tom Hallahan

With warm gratitude,



Thomas J. Hallahan, Sc.D.
Executive Director



James Butterick, M.D.
Board President





100%

OF PATIENTS

Would recommend
Hospice of Martha's Vineyard
to friends and loved ones.

*Per Family Satisfaction Surveys

74

PATIENT REFERRALS RECEIVED

51

ADMISSIONS

37

PATIENT SUPPORTED
THROUGH DEATH

75

TOTAL PATIENTS SERVED

“

We are so grateful to have each and every one of you in our lives, for guiding us through some very emotional and difficult moments. There is no way my family and I could have done it without all your support.

”

Hospice & Palliative CARE

Hospice & Palliative Care of Martha's Vineyard is our community's preferred resource providing care, compassion and community for individuals who are living with a terminal diagnosis and their loved ones.

Notice something different about us?

Palliative care is now included in our name. Palliative care is specialized medical care for people receiving curative treatments while living with a terminal illness. Palliative care focuses on providing relief from the symptoms and stress of a serious illness. Our goal is to improve quality of life for both the patient and the family. HPCMV continues to offer these services to *all* at no cost.

It's never too early to call Hospice & Palliative Care of Martha's Vineyard.

We are here for you.

Bereavement Counseling SERVICES

1,800

HOURS OF
COUNSELING
PROVIDED

**This year we
offered support in
a variety of ways:**

- Individual counseling following COVID precautions for in person or virtual visits.
- Home counseling and social work support for hospice patients, their families, and loved ones.
- Group counseling including a mindfulness and grief group, pregnancy loss support group, and men's partner loss support group.
- Consults with Island schools and other community institutions.

Did you know?

HPCMV offers bereavement support for families and loved ones of hospice patients as well as people in our community living with non-hospice related loss.

Our services are provided at no charge regardless of whether a loss is hospice related.

Welcome to the team!

JILL DEMENY, MSW
BEREAVEMENT COUNSELOR



2020: THE YEAR

HONORING

Laurie Perry

OFFICE ADMINISTRATOR

Laurie has worked to support the mission of Hospice & Palliative Care of Martha's Vineyard for an impressive 13 years. Following five years of Board service, Laurie joined the team as an employee in 2013.

Laurie's wealth of Vineyard knowledge is indispensable. Her passion for social justice and serving our community is an inspiration for us all.

We thank Laurie for her dedication, advocacy for others, and most importantly, her kind heart.

“

Most rewarding is the ability to help people in need. Whether it is listening, referring, saying a kind word or making people smile. I am thankful, not for what this past year has denied us, but for the unique opportunities and insight it provided us with. -Laurie

”

January

- Bereavement Care program settles into new second floor office space, providing better privacy protection for patients.



February

- Collaboration begins with Island Grown Initiative (IGI) & Slough Farm. IGI prepares soups in the Slough Farm kitchen and delivers them every Wednesday to be provided to hospice patients and their families

May

- *Care, Compassion, Community* Matching Gift Campaign a huge success, raising more than \$62,000, thanks to a small group of major donors & our incredible Island community who matched their generosity and then some.

June

- A record \$32,000 raised by Annual Spring Appeal with 160 donations supporting the Bereavement Care program.
- Nurses resume COVID safe face-to-face visits.



September

- 10th Annual Bud Lamoreaux Golf Classic was a successful event raising \$47,000 with 96 players participating in the newly designed, socially distant format.



October

- Beloved Hospice nurse, Meg Verret, retires following 8 years of dedicated service.
- Initial meeting of new Pregnancy Loss Support Group lead by HCPMV counselor, Kealee Rainaud, in collaboration with MV Family Center.

IN REVIEW

March

- HPCMV implements COVID safety policies to protect the well-being of our community, volunteers, and staff while ensuring essential core services continue safely.



April

- Received forgivable PPP loan approval.
- Received funding from Martha's Vineyard Community Foundation to purchase HIPAA compliant video conferencing system.
- 14 volunteers provide on-going remote patient support.

July

- Board votes unanimously to pursue Medicare certification after a year of deliberations and a thorough feasibility study confirmed that this is a step forward to realize our vision and mission - to be the Island's resource for end-of-life care for our **entire** community.

August

- More than 300 supporters tune in via MVTV and YouTube for the Summer Soiree at Home edition fundraiser, contributing more than \$100,000 in support of HPCMV's hospice and bereavement services.



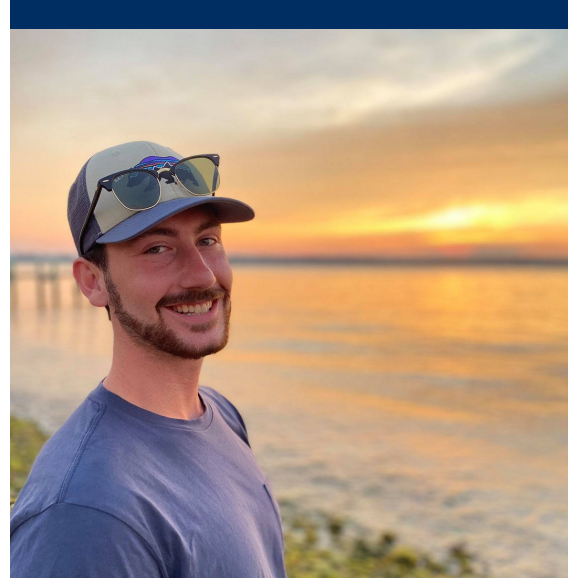
November

- Public announcement and official launch of HPCMV Medicare Service Enhancement Project.



December

- Year End Fundraising Appeal raises record breaking \$135,000 thanks to unprecedented donor support.
- HPCMV ends the year with deep gratitude for the tremendous support received throughout the year.



MEET

Tom Coye

HOSPICE NURSE

We were so fortunate to have Tom join our team in May. He has worked for Mass General Hospital and the Martha's Vineyard Hospital. Tom's dynamic background includes training in Tong Ren, Tui Na, Reiki, and other holistic healing techniques.

Tom has a kind and gentle spirit that puts patients and families at ease. He is thoughtful and intentional in all that he does.

We are blessed to have Tom on our team.

“

The most rewarding part of my job is getting to see full circle moments with patients and their families. It is beautiful to witness generations come together at the end of life...to see a patient marvel at their great grandchildren and the legacy they laid the way for. -Tom

”

Our COMMUNITY

Hospice & Palliative Care of Martha's Vineyard serves more than one hundred patients and families every year and depends on the community for donations to support our programs and patients.

A special, "Thank You," to the following supporters who have made a gift in 2020.

\$25,000+

Martha's Vineyard Hospital

\$15,000+

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\$10,000+

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Margaret and William Burke
Gloria Burkin
Nancy and Butch Busch
Ryan and Katie Bushey
Caleen's Day Spa
Patience and Raymond Campbell
Shannon Carbon and
Dorothy Gregory
Kathleen Case
Susan Catling
Taylor Chamberlain
Cynthia Chamberlain
Basil Chapman
Arba Clark
Karen Coe
Richard and Deborah Colter
Herbert and Hilde Combra
Molly Coogan
Liza Coogan
Louis Cossutta
Edward Costello
Sally Cross
Beth Davis
Virginia Deeds
Simone DeSorcy
Rev. Philip and Jane Dietterich
Elizabeth Doughty
Jody Drake
Tom and Joyce Dresser

Jeffrey Dretler
Michael Drezner and
Elizabeth Gude
Craig and Elizabeth Dripps
Monte Durham
Charles Eagle
Jill and Donald Edgar
Lorraine Eldridge
Ivory Littlefield and Lisa Epstein
Rachel Eugster
Susan Evoy
Dr. Elliott Fankuchen
Martha Feuerstein
Fran Finnigan
David Fitzpatrick
Steve Fletcher
Frank and Karen Gazarian
Daniel and Versie Geary
Robert and Bonnie George
Clark Goff
Helen Gollner
Shelley Gordon
David Gordon
Jared Grant
Bill and Miriam Grinker
Richard and Carol Gross
Victoria Haeselbarth
Alessandra Hagerty
Warren and Patricia Hamby
Gary and Kathryn Harcourt
Jennifer Harrigan
John Hawke
Tanya Helm
Phyllis Herskovits
Esther and Larry Hexter
Arthur Hitchings
Lynn Hoeft and Tim Mathiesen
Arlene Holbrook
Patricia and Henry Hughes
Robert and Elizabeth Huss
Majorie Jacobs
Carol and Dick Jennings
Jesse Jensen
Jeffrey Johnson
Bob Julier
Dr. Warren and
Harriet Kantrowitz
Daniel and Priscilla Karnovsky
Adelaide Kent
Robert Knight
Peter and Kate Kretschmann
Samuel Kistler
Phyllis and Richard Kugler
Nancy Langman and Gary Coagley
Mary Ellen Larsen
Marion Lavy
Anonymous
Elise LeBovit
Patti Leighton
Linda Leland
Leslie and Susan Leland
Donald Leopold
Michael and Sandra Lindheimer
Little Dove Enterprises
Nina Lombardi
Carl and Barbara Lopes
Mary and Russell MacDonald
Jill Macy

Deborah Magiera
Dylan Malone
Patti and Paul Marcus
John Martin
Gretchen Mayher
Molly Mayher
Peter McChesney
Happy Sayre McCord
Mary McGuire
Jim and Madeleine McKay
Claudia Ann Metell
C. Marie Meyer-Barton
Janet Monaghan
Geraldine Moriarty
Nancy Morris
Julie Nero
Hellie Neumann
Nicholas Nicolosi
North Tabor Farm
Barbara O'Brien
Maurice and Beth O'Connor
Jennifer O'Hanlon
Sharlene Orlowsky
Elaine and Dan Pace
Melissa Padley
Marianne Penca
David and Nellie Perzanowski
Pauline Phillips
Phillips Hardware
Stephen and Bettina Pollock
R W Cutler Bikes
Rainy Day
Robert Rippcondi
Eileen Robinson
Rockfish
Jessica and Will Rogers
Mary Ellen Rogers
Laia Roig
Deborah Rolston
David Roth
Gary Roth
Sharon Sabbagh
Salt Rock Chocolates
Dr. George Santos
Susan McKay Santos
Saunders Associates
Harriet Sayre McCord
Lucy Scanlon
Audrey Schneider
Craig Sharples and
Susan Harris-Sharples
Christopher Sheldon
Laura Simoes
Jennie Smith
Susan Smotrich
Stephen and
Harmony Sponberg
Margot Steiner
Mary Strachan
Dr. Edward Sussman
Tashmoo Boatyard
Jean Tatelbaum
Linda Tawa
The Wharf Pub
Linda Thompson
Andrea Tierney
Christine and Reno Trubiano
Patricia Tyra

Alice Upham
Amy Upton
Merrie and Mike Walkenstein
Ann Wallace
Mary Watlington
Cathy Suzanne Weiss
Eloise Welz
Thayer Whipple
Georgianna White
Jonathan Whiting and
Susan Thompson
Jeffrey Williams
Suzanne Withers
Patricia Wittig
Judi Worthington
Peggy Wray
Stephen and Peggy Zablotny
Alita and Benjamin Zalgenas
Lydia and James Zappacosta
Frank Zichelli



FINANCIAL REPORT

REVENUE

Donations	\$303,129
Grants	\$173,775
Events	\$155,406
TOTAL	\$632,310

EXPENSES

Program Services	\$750,981
Administration	\$123,507
Fundraising	\$28,777
TOTAL	\$903,265

Operational Shortfall -\$270,955

INVESTMENT PERFORMANCE

Balance as of Jan. 1 \$5,897,526

Additions:

Annual dividends and interest	\$149,862
Net Unrealized Gains	<u>\$577,296</u>
Sub-total	\$6,624,684

Deductions:

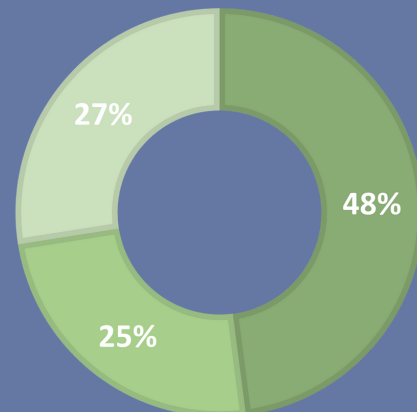
Management Fees	(\$26,001)
Net withdrawals to fund Operations	<u>(\$250,000)</u>
Total net deductions	(\$276,001)

Balance as of Dec. 31 \$6,348,683

Change in Net Assets
\$417,334

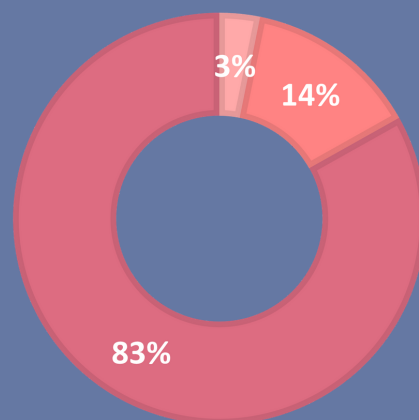
*These amounts are unaudited

Revenue



Donations	48%
Grants	27%
Events	25%

Expenses



Program Services	83%
Administration	14%
Fundraising	3%